

Lani M. Dornfeld CHPC, Member

Healthcare Law, Cannabis Industry

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66 I have had the pleasure to work with Lani Dornfeld on a complicated acquisition. Lani is a consummate professional who never took her eye off the ball and always had her client's best interest in mind. I highly recommend Lani and the Brach Eichler healthcare practice. 99

~ Lee T., former COO, multi-office and hospital radiology practice

Lani M. Dornfeld is a Member in the Healthcare Practice Group. She is a seasoned healthcare and business attorney with a reputation for client responsiveness, attention to detail while not losing sight of the big picture, and providing sound legal guidance that takes into account the client's business needs and objectives. Her practice focuses on a wide variety of transactional, business, and regulatory matters, including sales and purchases of healthcare businesses, strategic partnerships, joint ventures, private equity investments and transactions, HIPAA compliance, corporate compliance, federal and state fraud and abuse laws, and contract negotiations. Lani also has deep experience in managing guardianship, patient care, informed consent, advance directive, and bioethical matters and issues.

Lani's clients include hospitals, health systems, management service organizations, surgery centers, substance use disorder treatment facilities, mental health treatment facilities, home health agencies, hospices, dental practices, medical practices, and individual healthcare providers.

A frequent lecturer and occasional adjunct professor, Lani is a sought-after speaker on a variety of health care topics. Lani also regularly contributes to Brach Eichler's monthly Health Law Update publication.

INDUSTRIES

- Healthcare
- Cannabis

EDUCATION

- Seton Hall University School of Law, J.D.
- Rutgers University, B.A.

BAR AND COURT ADMISSIONS

- Florida
- New Jersey
- U.S. District Court, Southern District of Florida
- U.S. District Court, District of New Jersey

^{*}Results may vary depending on your particular facts and legal circumstances.

REPRESENTATIVE MATTERS

Each matter handled by Lani depends on its unique facts and particular legal circumstances. The following are a list of results obtained by Lani on behalf of her clients:

- Completed the sale of a multi-doctor, multi-office ophthalmology practice and surgery center to a private-equity backed buyer for \$25 million.
- Completed the \$2 million sale of a multi-office radiology practice to a large multi-state radiology organization.
- Represented a multi-state fertility practice in the sale to a private equity-backed buyer for almost \$12 million.
- Represented the seller in the sale of equity interests in a home health agency for \$4 million to a buyer with partial private equity backing.
- Successfully represented a clinical laboratory in reversing Medicare termination by CMS.
- Advised and assisted a large radiology practice in managing a sizable data security breach, including
 incident management and investigation, governmental, media and patient notifications, and reporting and
 response to government agencies.
- Advised multi-state substance use disorder and mental health treatment provider on reorganization, including establishment of a management services organization.
- Outside general counsel to a multi-state non-profit licensed hospice provider.

AWARDS



^{*}No aspect of this advertisement has been approved by the Supreme Court of New Jersey. Click here for the Awards and Honors Methodology.

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PROFESSIONAL & COMMUNITY INVOLVEMENT

- Former Adjunct Professor at Seton Hall University School of Law, having taught courses in both the Legal Research & Writing Program and the Health Law & Policy Program.
- Former Adjunct Professor at Seton Hall University's Masters in Healthcare Administration program.
- Former Adjunct Professor at Rutgers University at the undergraduate level.
- Member, American Bar Association
- Member, New Jersey State Bar Association
- Member, Florida Bar Association
- Member, American Health Law Association
- Member, Health Care Compliance Association
- Member, Home Care & Hospice Association of New Jersey
- Member, Home Care Association of Florida
- Certified in Healthcare Privacy Compliance (CHPC) by the Compliance Certification Board (CCB)®

Insights

Newsletters - February 3, 2025

Healthcare Law Update - February 2025

Alerts - January 27, 2025

Sweeping Changes Are in the Air for the HIPAA Security Rule

Events - December 4, 2024

Your Healthcare Organization and HHS's New Non-Discrimination Rules Webinar

Articles - November 27, 2024

Failure to Timely Provide Access to Health Records is Costly

Articles - November 27, 2024

CMS Issues 2025 Hospital Outpatient and ASC Fee Schedule

Events - November 7, 2024

HHS Section 1557 Final Rule: Nondiscrimination in Health Programs and Activities (Webinar)

Articles - October 31, 2024

Fourth OCR Ransomware Settlement: \$250,000

Articles - October 31, 2024

CMS Finalizes Plan for Next Medicare Drug Price Negotiation Cycle

Articles - October 1, 2024

Nursing Home Association Sues New Jersey DOH to Void Minimum Staffing Requirements

Newsletters - October 1, 2024

Healthcare Law Update - September 2024