



## Healthcare Law

### Members

- John D. Fanburg
- Shannon Carroll
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- Lani M. Dornfeld
- Joseph M. Gorrell
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- Keith J. Roberts
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### Counsel

- Lindsay P. Cambron
- Paul J. DeMartino, Jr.
- Edward Ellersick
- Debra W. Levine
- Cynthia J. Liba
- Erika R. Marshall
- Tracy E. Miller

### Associates

- Vanessa Coleman
- Rebecca T. Falk
- Andrew M. Kuder

### Paralegals

- Rosa M. Ferrey

## John D. Fanburg, Chair

**In today's complex and ever-changing healthcare environment, providers and institutional healthcare businesses need trusted and experienced advisors to help them negotiate the myriad legal and business issues that arise in the course of practicing medicine and operating in the healthcare sector.**

Brach Eichler pioneered the discipline of health law in New Jersey and has developed - and continues to cultivate - its reputation as a leader in health law representation.

Our deep bench of health law attorneys - 23 strong - represents individuals and businesses from every corner of the healthcare industry, encompassing both for-profit and non-profit entities. Our clients range from individual practitioners to large physician and dental groups, from hospitals and hospital systems to medical staff organizations, from physician specialty societies to healthcare trade associations, from long-term care facilities to home health and hospice agencies, and from substance use disorder treatment facilities to ambulatory surgery centers and other outpatient facilities. Our attorneys have significant experience with matters and regulations affecting all healthcare providers and businesses.

Knowledgeable across a very extensive spectrum of issues, our attorneys deftly handle an array of healthcare business, transactional, licensure, compliance, white collar criminal, and litigation matters.

We are actively involved in all developments affecting healthcare industry participants, and have strong relationships with public officials and medical societies at both the state and national level. As such, we are able to effectively advocate on behalf of individual practitioners and healthcare facilities.

And as we help our clients adapt and respond to new economic and regulatory challenges, we tap and smoothly integrate other members of the Brach Eichler team in the areas of corporate tax, labor and employment, financial services, litigation, and real estate, among others.

The leading attorney ranking company, Chambers USA, cites clients who applaud Brach Eichler's health law practice, "They provide an outstanding quality of service at an excellent price. They understand their clients, and if there is a job that needs doing they can be counted on to do it right."

Our comprehensive representation to healthcare industry clients includes:

#### **Institutional and Society Representation**

- General and outside legal counsel to hospitals and health systems
- Counsel to nursing home and assisted living facility operators
- General counsel to physician specialty societies

#### **Outpatient Provider Representation**

- Representation of ambulatory surgery centers/ambulatory care facilities
- Representation of urgent care facilities
- Representation of federally qualified health centers
- Representation of licensed healthcare facilities and operators, including radiology, lithotripsy, home health, hospice, dementia care homes, and substance use disorder treatment facilities

#### **Other Provider Representation**

- Large and small physician organizations, practices, and individual physicians
- Large and small dental organizations, practices, and individual dentists
- Individual practitioners in other health and health-related professions

#### **Corporate and Business Matters**

- Business entity formation, bylaws, operational agreements, buy-ins, buy-outs, and dissolution
- Hospital and medical staff bylaws
- Business taxation issues
- Non-profit organization matters

#### **Transactional Matters**

- Private equity transactions
- Hospital-physician joint ventures

- Healthcare business purchase and sale transactions, mergers, and acquisitions
- Structuring mergers/consolidation of physician practices and healthcare facilities
- Due diligence review
- Drafting and negotiation of vendor, employment, contractor, and restrictive covenant agreements
- General contracting matters
- Leasing matters (real estate, equipment, personnel or otherwise)

#### **Provider Reimbursement Matters**

- Managed care and other payor contracting
- Medicare and Medicaid issues
- Audits and Investigations
- Litigation
- Appeals

#### **Compliance Matters**

- HIPAA and privacy/confidentiality matters, including policies, training, breach and security incident response, reporting requirements, and government investigations
- Corporate compliance program development, implementation, and training
- Compliance investigations
- Review and preparation of policies and procedures
- Healthcare compliance reporting matters

#### **White Collar Criminal Matters**

- Fraud and abuse investigations, allegations, and indictments
- Racketeering and money laundering schemes
- Labor and unemployment fraud
- Environmental crimes
- Government investigations and administrative hearings

#### **Dispute and Litigation Matters**

- Shareholder/member disputes
- Contract/transactional disputes
- PIP arbitrations
- Complex insurance litigation
- Hospital medical staff privileges dispute
- Litigation under the state and federal anti-kickback and fraud abuse statutes
- Defense of healthcare providers under the New Jersey Insurance Fraud Prevention Act

### **Professional Licensing and Medical Staff Matters**

- Professional licensing board matters
- Medical staff hearings

### **Other Matters**

- Guardianships
- Patient care issues
- Telemedicine and telehealth
- Protection of intellectual property
- Cannabis industry matters
- Healthcare employment matters

### **HIPAA, Data Privacy and Cybersecurity**

Brach Eichler's healthcare law attorneys have carefully tracked and mastered the various laws and regulations concerning data privacy and security, including HIPAA, 42 C.F.R. Part 2 (federal regulations governing the confidentiality of substance use disorder patient information and records), and various other federal and state laws and regulations governing data privacy and security, cybersecurity threats, identity theft, and breach notification. We provide authoritative counsel to our clients as they undertake the associated demanding compliance obligations. Our goal is always to reduce each client's burdens by simplifying and streamlining required processes, actions and responses.

Our dedicated team follows a multidisciplinary approach, utilizing the expertise of our healthcare law, privacy and security, compliance, and technology attorneys in order to provide our clients with subject-matter expertise and the competent counsel they have come to know and trust. When needed, our litigation team can be pulled in on a moment's notice.

Services include:

### **Healthcare Data Privacy and Security Compliance and Counseling**

- Privacy and security compliance program and policies
- Privacy and security training
- Ongoing counsel and advice

### **Privacy and Security Breach Investigation and Response**

- Support and guidance in responding to privacy or security complaints
- Guidance and assistance in navigating through a data privacy or security breach incident—whether large or small
- Assistance in breach notification to individuals, the media, and government agencies
- Assistance in responding to government agency investigations and avoiding fines or negotiating settlements

### **Government Audit and Response**

- Assistance in responding to government agency privacy and security audits
- Assistance in avoiding fines or negotiating settlements

### **Mergers and Acquisitions/Due Diligence**

- Help in identifying privacy and security risks for planned business sales, mergers and acquisitions
- Transactional and corporate support in due diligence and contract negotiation

### **Litigation Support**

- Representation of clients in data privacy and security lawsuits and investigations

### **Representative Matters**

- Prepared HIPAA Privacy Rule and HIPAA Security Rule policy and procedure manuals for numerous clients
- Provided HIPAA privacy and security training to numerous clients
- Acted as outside counsel to large, multiple-office, multi-state medical practice to coordinate with the Privacy and Security Officers on all privacy and security complaint and breach investigations and response matters
- Assisted multiple clients in investigating and responding to patient or employee privacy complaints
- Assisted multiple clients in investigating and responding to employee privacy and security breaches
- Assisted multiple clients in data breaches involving patient information that became public-facing on the internet, including investigation, breach notification to affected individuals, the media, and the government, and in responding to government document and information demands and negotiating a resolution
- Assisted radiology practices in security breach incidents involving PACS radiology imaging server, including investigation, breach notification to affected individuals, the media, and the government, and in responding to government document and information demands and related matters

\*Results may vary depending on your particular facts and legal circumstances.

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## **Our Promise**

At Brach Eichler, we are committed to a dynamic and meaningful partnership with our clients. We move forward with a shared vision carefully crafted and thoughtfully implemented with pragmatism. Together, we achieve success.

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## **Insights**

*Alerts - February 20, 2025*

**Update Regarding the Corporate Transparency Act and Related Filing Deadlines**

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[Awards - February 11, 2025](#)

**John D. Fanburg Selected as a 2025 “Leader in Law” by NJBiz**

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[Events - February 11, 2025](#)

**17th Annual Jim & Judy O’Brien Capital Markets Colloquium**

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[Awards - February 10, 2025](#)

**John Fanburg Named to the “ROI Influencers Power List: 2025” for Law**

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[Newsletters - February 3, 2025](#)

**Healthcare Law Update - February 2025**

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[Alerts - January 27, 2025](#)

**Sweeping Changes Are in the Air for the HIPAA Security Rule**

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[BJE in the News - January 17, 2025](#)

**Introducing the 2025 NJBIZ Leaders in Law honorees (updated)**

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[Newsletters - January 6, 2025](#)

**Healthcare Law Update - Year In Review - January 2025**

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[Events - December 16, 2024](#)

**New Jersey Healthcare Market Review 2025 - Save The Date!**

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[Alerts - December 12, 2024](#)

**Crucial Update: What You Need to Know About the Changes to the Corporate Transparency Act**

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